



Ares Management Corporation (NYSE: ARES) is a leading global alternative investment manager offering clients complementary primary and secondary investment solutions across the credit, private equity, real estate and infrastructure asset classes. We seek to provide flexible capital to support businesses and create value for our stakeholders and within our communities. By collaborating across our investment groups, we aim to generate consistent and attractive investment returns throughout market cycles.

## Our Profile

FOUNDED	1997
AUM	\$360bn
EMPLOYEES	~2,615
INVESTMENT PROFESSIONALS	~905
GLOBAL OFFICES	30+
DIRECT INSTITUTIONAL RELATIONSHIPS	~1,960
NYSE MARKET CAPITALIZATION	~\$24.6bn <sup>1</sup>

## Executive Officers

<b>Antony P. Ressler</b> Co-Founder and Executive Chairman	<b>Michael Arougheti</b> Co-Founder, Chief Executive Officer and President
<b>Ryan Berry</b> Chief Marketing and Strategy Officer	<b>Kipp deVeer</b> Head of Credit Group
<b>David Kaplan</b> Co-Founder and Co-Chairman of Private Equity Group	<b>Jarrold Phillips</b> Partner, Chief Financial Officer
<b>Bennett Rosenthal</b> Co-Founder and Co-Chairman of Private Equity Group	<b>Naseem Sagati Aghili</b> General Counsel and Secretary

## Strategies

	Credit	Private Equity	Real Assets	Secondary Solutions	Other Businesses
AUM	\$235.1bn	\$34.6bn	\$64.1bn	\$22.9bn	\$3.5bn
Strategies	Direct Lending	Corporate Private Equity	Real Estate Equity	Private Equity	Ares Insurance Solutions <sup>2</sup>
	Liquid Credit	Special Opportunities	Real Estate Debt	Real Estate Secondaries	Ares Acquisition Corporation
	Alternative Credit		Infrastructure Opportunities	Infrastructure Secondaries	
	APAC Special Situations		Infrastructure Debt	Credit Secondaries	

## Ares' Differentiating Attributes

- Power of a broad and scaled platform enhancing investment capabilities
- A pioneer and a leader in leveraged finance, private credit and secondaries
- Deep management team with integrated and collaborative approach
- 20+ year track record of compelling risk adjusted returns through market cycles
- One of the fastest growing diversified alternative investment managers with ~34% AUM CAGR over the last three years
- Strong growth reflects our performance for our investors

Note: As of March 31, 2023. AUM amounts include funds managed by Ivy Hill Asset Management, LP, a wholly owned portfolio company of Ares Capital Corporation and registered investment adviser.

Past performance is not indicative of future results.

1. As of April 26, 2023.

2. AUM managed by Ares Insurance Solutions excludes assets which are sub-advised by other Ares' investment groups or invested in Ares funds and investment vehicles.