



Ares Management Corporation (NYSE: ARES) is a leading global alternative investment manager offering clients complementary primary and secondary investment solutions across the credit, private equity, real estate and infrastructure asset classes. We seek to provide flexible capital to support businesses and create value for our stakeholders and within our communities. By collaborating across our investment groups, we aim to generate consistent and attractive investment returns throughout market cycles.

## Our Profile

FOUNDED	1997
AUM	\$341B
EMPLOYEES	~2,500
INVESTMENT PROFESSIONALS	885+
GLOBAL OFFICES	30+
DIRECT INSTITUTIONAL RELATIONSHIPS	~1,940
NYSE MARKET CAPITALIZATION	~\$20.8B <sup>1</sup>

## Executive Officers

### Antony P. Ressler

Co-Founder and Executive Chairman

### Ryan Berry

Chief Marketing and Strategy Officer

### David Kaplan

Co-Founder and Co-Chairman of Private Equity Group

### Bennett Rosenthal

Co-Founder and Co-Chairman of Private Equity Group

### Michael Arougheti

Co-Founder, Chief Executive Officer and President

### Kipp deVeer

Head of Credit Group

### Jarrold Phillips

Chief Financial Officer

### Naseem Sagati Aghili

General Counsel and Secretary

## Strategies

	Credit	Private Equity	Real Assets	Secondary Solutions	Strategic Initiatives
AUM	<b>\$204.5B</b>	<b>\$35.3B</b>	<b>\$65.0B</b>	<b>\$22.8B</b>	<b>\$13.9B</b>
Strategies	Direct Lending	Corporate Private Equity	Real Estate Equity	Private Equity & Credit Secondaries	Ares SSG
	Liquid Credit	Special Opportunities	Real Estate Debt	Real Estate Secondaries	Ares Insurance Solutions <sup>2</sup>
	Alternative Credit		Infrastructure Opportunities	Infrastructure Secondaries	Ares Acquisition Corporation
			Infrastructure Debt		

## Ares' Differentiating Attributes

- Power of a broad and scaled platform enhancing investment capabilities
- Pioneer and a leader in leveraged finance, private credit and secondaries
- Deep management team with integrated and collaborative approach
- 20+ year track record of compelling risk adjusted returns through market cycles
- One of the fastest growing diversified alternative investment managers with ~33% AUM CAGR over the last three years
- Strong growth reflects our performance for our investors

Note: As of September 30, 2022. AUM amounts include funds managed by Ivy Hill Asset Management, LP, a wholly owned portfolio company of Ares Capital Corporation and registered investment adviser.

Past performance is not indicative of future results.

1. As of October 25, 2022.

2. AUM managed by Ares Insurance Solutions excludes assets which are sub-advised by other Ares' investment groups or invested in Ares funds and investment vehicles.