



Ares Management Corporation (NYSE: ARES) is a leading global alternative investment manager offering clients complementary primary and secondary investment solutions across the credit, private equity, real estate and infrastructure asset classes. We seek to provide flexible capital to support businesses and create value for our stakeholders and within our communities. By collaborating across our investment groups, we aim to generate consistent and attractive investment returns throughout market cycles.

Our Profile

FOUNDED	1997
AUM	\$282bn
NYSE MARKET CAPITALIZATION	~\$22.4bn ¹
EMPLOYEES	~2,060
INVESTMENT PROFESSIONALS	745+
GLOBAL OFFICES	30+
DIRECT INSTITUTIONAL RELATIONSHIPS	~1,820+

Executive Officers

Antony P. Ressler Co-Founder and Executive Chairman	Michael Arougheti Co-Founder, Chief Executive Officer and President
Ryan Berry Chief Marketing and Strategy Officer	Kipp deVeer Head of Credit Group
David Kaplan Co-Founder and Co-Chairman of Private Equity Group	Jarrold Phillips Chief Financial Officer
Bennett Rosenthal Co-Founder and Co-Chairman of Private Equity Group	Naseem Sagati Aghili General Counsel and Secretary

Strategies

	Credit	Private Equity	Real Estate	Secondary Solutions	Strategic Initiatives
AUM	\$181.2bn	\$32.7bn	\$36.5bn	\$20.7bn	\$10.8bn
Strategies	Direct Lending	Corporate Private Equity	Real Estate Equity	Private Equity & Credit Secondaries	Ares SSG
	Liquid Credit	Infrastructure and Power	Real Estate Debt	Real Estate Secondaries	Ares Insurance Solutions ²
	Alternative Credit	Special Opportunities		Infrastructure Secondaries	Ares Acquisition Corporation

Ares' Differentiating Attributes

- Power of a broad and scaled platform enhancing investment capabilities
- Recognized as a global leader in private credit
- Deep management team with integrated and collaborative approach
- 20+ year track record of compelling risk adjusted returns through market cycles
- One of the fastest growing diversified alternative investment managers with ~31% AUM CAGR over the last three years
- Strong growth reflects our performance for our investors

Note: As of September 30, 2021. AUM amounts include funds managed by Ivy Hill Asset Management, L.P., a wholly owned portfolio company of Ares Capital Corporation and registered investment adviser. Past performance is not indicative of future results.

1. As of October 28, 2021

2. AUM managed by Ares Insurance Solutions excludes assets which are sub-advised by other Ares' investment groups or invested in Ares funds and investment vehicles.

“Our greatest assets are our culture and our team.”

- Mike Arougheti - Chief Executive Officer and President, Ares Management

A Recognized Market Leader and Winning Culture¹

Industry^{2,3}

Private Debt Investor

AWARDS 2020

Global fund manager of the year

Private Debt Investor

AWARDS 2020

Distressed debt investor of the year, Asia-Pacific

Private Debt Investor

AWARDS 2020

BDC of the year, Americas

Private Equity International

AWARDS 2020

Lender of the Year in North America

Institutional Investor

2021 ALL-AMERICA EXECUTIVE TEAM

ARES MANAGEMENT CORPORATION

Best CEO, Best CFO & Best Investor Relations Rankings

Workplace

Great Place To Work

Certified
OCT 2020-OCT 2021
USA

BEST PLACES TO WORK
CORPORATE EQUALITY INDEX | 2021

Our Impact in Our Community

\$6.1M+

\$6.1 million in corporate sponsorship donations, including contributions to COVID-19 relief

800+

Nonprofits supported

500+

Participating employees in charity events

1,800+

Employee volunteer hours

All information as of September 30, 2021, unless otherwise noted.

1. The performance, awards/ratings noted herein relate only to selected entities and may not be representative of any given investor's experience and should not be viewed as indicative of Ares' past performance or its funds' future performance. All investments involve risk, including loss of principal.
2. Ares was selected to be on a short list of nominees for the award referenced above by the global editorial teams of PEI and PDI who were selected as the winner of the award through a voting process by thousands of PEI and PDI readers. The selection of Ares to receive the awards was based in part on subjective criteria and a limited universe of candidates, and therefore there can be no assurance that a different global editorial team or voters might not have selected other firms or transactions as the winners. The information provided above is solely for informational purposes.
 - Private Equity International selected Ares Management as Lender of the Year in North America - 2020. Awards based on an industry wide global survey across 77 categories conducted by Private Equity International. Survey participants voted independently. In addition, survey participants could nominate another firm not listed in the category.
 - Private Debt Investor selected Ares Management for 2020 Global Fund Manager of the Year, selected Ares Capital Corporation for BDC of the year in the Americas, and selected Ares SSG as Distressed Debt Investor of the Year in Asia-Pacific. Awards based on an industry wide global survey across 47 categories conducted by Private Debt Investor. Survey participants voted independently. In addition, survey participants could nominate another firm not listed in the category.
3. Ares Management Corporation's executives and investor relations team were recognized by Institutional Investor's "All America Executive Team" rankings. Institutional Investor logo from Institutional Investor, ©2021 Institutional Investor, LLC. All rights reserved. Used by permission and protected by the Copyright Laws of the United States. The printing, copying, redistribution, or retransmission of this Content without express written permission is prohibited.

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